

Our offer for your Business   <b>Hamburg@work</b>			Target group Company size	Annual fee excl. VAT	Number of MemberCards	Admission to regular events	
Individuals Natural persons	Sub	<b>News &amp; More Subscription</b> Stay informed in the DigitalCluster.Hamburg	Individuals	No-fee online registration can be canceled at any time	-	Guest ticket full price	
	Associate members	<b>Basic Flex Membership</b> Use the DigitalCluster.Hamburg regularly	Individuals	No-fee online registration can be canceled at any time	-	Guest ticket discounted with 25% price saving	
		<b>Basic Flex Membership</b> in combination with a Premium Plus Membership	Individuals	No-fee online registration can be canceled at any time	-	Guest ticket discounted with 50% price saving	
Companies Legal entities	Regular members	<b>Premium Membership</b> Network your company in the DigitalCluster.Hamburg.	Single	Retailers, freelancers, the self-employed, individuals	500.00	1	Admission covered by the annual fee
			Small	Small enterprises (SMEs)	750.00	3	Admission covered by the annual fee
			StartUp	Young enterprises (generally up to 5 years)	0.00 >> 250.00 >> 500.00 >> 750.00 >> 1,000.00 >> 1,250.00 >> Medium	All company founders	Admission covered by the annual fee
		<b>Premium Plus Membership</b> Present your business in the DigitalCluster.Hamburg	Medium	Midsized enterprises (SMEs)	1,500.00	6	Admission covered by the annual fee
			Large	Large enterprises	2,500.00	10	Admission covered by the annual fee
			Extra Large	Corporate groups individual solutions	individual	by arrangement	Admission covered by the annual fee

Divisions and Focus Groups   <b>Hamburg@work</b>	Target group	Annual fee plus VAT	Admission to events
<p><b>IT Executive Club</b> by <b>Hamburg@work</b></p> <p>The exclusive CIO network in North Germany.</p> <p><b>Closed circle</b>   Executive Board and Advisory Council decide on admission to the IT Executive Club.</p>	<p>holders of professorial chairs in Information Technology, Business IT</p> <p>Decision makers with overall responsibility for IT in companies and institutions</p> <p>Individuals who have made an important contribution with their personal activities</p>	<p><b>Annual fee</b> for a regular membership in the association Hamburg@work excl. <b>ITEC divisional fee</b></p>	<p><b>Admission</b> to events of the <b>IT Executive Club</b> <u>and</u> to the regular events of the <b>association Hamburg@work</b> are covered by the fees.</p>
<p><b>Women's Club</b> by <b>Hamburg@work</b></p> <p><b>Networking among women</b>   Through the Women's Club, Hamburg@work aims to motivate women to network, including in their professional life.</p> <p><b>Closed circle</b>   Club management and Association Board decide on admission to the IT Executive Club.</p>	<p>Women from all management levels with an interest in female diversity</p> <p>General events for specialist and management personnel</p> <p>Target group events for businesswomen and CXO (C-level)</p>	<p><b>Women's Club Special   Club fee</b></p> <p>125.00 (without CXO events) 250.00 (incl. CXO events)</p> <p><b>Women's Club Plus   Annual fee</b> for a regular membership in the association Hamburg@work</p>	<p><b>Admission</b> to <b>Women's Club</b> <u>and</u> openDeck events. <b>25% discount</b> on all other regular events</p> <p><b>Admission</b> to events of the <b>Women's Club</b> <u>and</u> to all regular events of the <b>association Hamburg@work</b> are covered by the fees.</p>
<p><b>Agile HR-Club</b> by <b>Hamburg@work</b></p> <p>Current HR trends in relation to digitization, matching/recruiting platform, management topics.</p> <p><b>Closed circle</b>   Club management and Association Board decide on admission to the Agile HR Club.</p>	<p>Exclusively for HR staff, people with responsibility for HR and management personnel</p> <p>NO headhunters and HR consultants/service providers</p>	<p><b>Annual fee</b> for a regular membership in the association Hamburg@work excl. <b>Club fee</b> (tbd.)</p>	<p><b>Admission</b> to events of the <b>Agile HR-Club</b> <u>and</u> to the regular events of the <b>association Hamburg@work</b> are covered by the fees.</p>



Terms used   <b>Hamburg@work</b>	Explanatory notes	
<b>Membership options for natural persons</b>	<ul style="list-style-type: none"> <li>▪ Sole traders (non-merchants/small traders)</li> <li>▪ Retailers</li> <li>▪ The self-employed / self-employed professions</li> <li>▪ Freelancers</li> <li>▪ Private individuals</li> <li>▪ Students, trainees</li> </ul>	
<b>Membership options for legal entities</b>	<ul style="list-style-type: none"> <li>▪ Registered associations</li> <li>▪ Foundations</li> <li>▪ Joint stock companies</li> <li>▪ Limited liability companies</li> <li>▪ European companies</li> <li>▪ Corporate bodies, public bodies</li> <li>▪ Partnerships</li> <li>▪ all corporate forms resembling legal entities</li> </ul>	
<b>CXO Events / CXO Status</b> events for management personnel with CXO status	CXO Status at Hamburg@work is for those individuals filed with a court of registration who are authorized to <b>manage</b> and <b>represent</b> companies, the first management level of a company at <b>C-level, holders of professorial chairs, members of senates and governments, consular and diplomatic representatives</b> , and selected <b>individuals with comparable spheres of responsibility</b> .	Members with CXO status receive a CXO GoldCard as their membership card.

