

Our offer for your business <b>Hamburg@work</b>		Target group Company size	Annual fee plus VAT.	Number of MemberCards	participation in Regular event		
<b>Individuals</b> Natural persons	<b>Subscription</b>	<b>Newsletter subscription, event update &amp; more</b> Find <b>out more</b> at DigitalCluster.Hamburg	Individuals	Registration non-contributory and always revocable	-	With guest access	
	<b>Non-members</b>	<b>Guest access to the event area</b> <b>Use</b> the DigitalCluster.Hamburg regularly	Individuals	non-contributory Online registration subject to call at any time	-	<b>Guest ticket</b> Full payer	
		<b>Guest access</b> in conjunction with a Premium Plus membership of the company	Individuals	non-contributory Online registration subject to call at any time	-	<b>Guest ticket discounted</b> at a reduced price	
<b>Company</b> Legal entities	<b>Full members</b>	<b>Premium Membership</b> <b>Network</b> your company in DigitalCluster.Hamburg.	Single	sole traders, freelancers, self-employed persons, individuals	500,-	1	<b>Participation in many</b> included in the annual fee
			Small	Small enterprises (SMEs)	750,-	3	<b>Participation in many</b> Events included in the annual fee
			StartUp	Young companies (usually up to 5 years)	0,- >> 250,- >> 500,- >> 750,- >> 1.000,- >> 1.250,- >> Medium	All founders	<b>Participation in many</b> Events included in the annual fee
		<b>Premium Plus Membership</b> <b>Present</b> your business in DigitalCluster.Hamburg	Medium	Medium-sized enterprises (SMEs)	1.500,-	6	<b>Participation in many</b> Events included in the annual fee
			Large	Large companies	2.500,-	10	<b>Participation in many</b> Events included in the annual fee
			Extra Large	Corporate groups individual solutions	individual	n. V.	<b>Participation in many</b> Events included in the annual fee



Our Clubs   <b>Hamburg@work</b>   Focus Groups	Target group	Annual fee plus VAT.	participation in Events
<p><b>IT Executive Club</b> by <b>Hamburg@work</b></p> <p>The exclusive CIO network in northern Germany.</p> <p><b>Closed Circle</b>   The Divisional Board and Advisory Board decide on admission to the IT Executive Club.</p>	Chair holder Department of Computer Science, Business Informatics	<p><b>Annual membership fee</b> for a full membership in the Hamburg@work association plus <b>ITEC division fee</b></p>	<p><b>Participation</b> at events of the <b>IT Executive Club</b> and numerous regular events of the <b>Hamburg@work</b> included in the contributions.</p>
	Overall responsibility IT decision makers in companies and institutions		
	Individuals who make a significant contribution with their personal vita		
<p><b>Women's Club</b> by <b>Hamburg@work</b></p> <p><b>Networking among women</b>   With the Women's Club, Hamburg@work wants to motivate women to network more professionally.</p> <p><b>Closed Circle</b>   The club management and the club board decide about the admission to the Women's Club.</p>	Women at all management levels with an interest in female diversity	<p><b>Women's Club Special   Club Dues</b></p> <p>125,- (without CXO Events) 250,- (incl. CXO Events)</p>	<p><b>Participation</b> at numerous events of the <b>Women's Club</b>. <b>Price advantages</b> at other Hamburg@work events</p>
	General events for professionals and managers		
	Target group events for female entrepreneurs and CXO (C-level)	<p><b>Women's Club Plus   Annual fee</b> for a full membership in the Hamburg@work association</p>	<p><b>Participation</b> at events of the <b>Women's Club</b> <u>and</u> numerous regular events of the <b>Hamburg@work</b> included in the contribution.</p>
<p><b>Agile HR Club</b> by <b>Hamburg@work</b></p> <p>Current HR trends in terms of digitalization, matching/recruiting platform, leadership topics.</p> <p><b>Closed Circle</b>   The club management and the club board decide about the admission to the Agile HR Club.</p>	Exclusively personnel, personnel managers and executives	<p><b>Annual fee</b> for a regular membership in the Hamburg@work club plus <b>club fee</b> (tbd.)</p>	<p><b>Participation</b> at numerous events of the <b>Agile HR-Club</b> and regular events of the <b>Hamburg@work</b> <b>association</b> included in the contributions.</p>
	NO headhunters and HR consultants/service providers		

Our Clubs   <b>Hamburg@work</b>   Focus Groups	Target group	Annual fee plus VAT.	participation in Events
<p><b>AI Club Hamburg by Hamburg@work</b></p> <p>In the AI Club Hamburg, Hamburg@work brings together all events that fall under the topic area of Artificial Intelligence &amp; Machine Learning.</p> <p>By becoming a member of <b>Hamburg@work</b>, you can get yourself and your company involved in the AI.Hamburg initiative across the board. In addition, you have full access to the Hamburg@work services.</p>	<p>Entrepreneurs and C-Levels, who deal with the use of AI in business</p> <p>Middle management that is involved in the implementation of AI in the company.</p> <p>IT professionals and programmers who have not yet dealt with AI.</p>	<p><b>Annual fee</b> for a full membership in the Hamburg@work association according to the size of the company</p>	<p><b>Participation</b> at numerous events of the <b>AI Club Hamburg</b> and at regular events of the <b>association Hamburg@work</b> is in many cases included in the annual fees contained.</p>
<p><b>AI.HAMBURG International AI expertise for the economy</b></p> <p>AI.HAMBURG is an initiative launched by the Smaato founders Petra Vorsteher &amp; Ragnar Kruse and launched together with the Excellence Cluster Hamburg@work, Hamburg universities and other partners.</p> <p>AI.HAMBURG promotes the knowledge and widespread use of artificial intelligence and in particular machine learning in companies in the region. AI.HAMBURG's goal is to accelerate the adoption of AI in companies and start-ups, promote education and training, and build a leading ecosystem for the application of artificial intelligence.</p> <p>AI.HAMBURG has an international network of advisors and AI experts who provide their knowledge and experience from various industries.</p>	<p><b>AI. HAMBURG</b> offers extensive offers within the framework of partnerships for companies. The curriculum of trainings and events can be found on the website ai.hamburg</p>	<p><b>AI. HAMBURG</b> offers business partnerships which includes a membership at Hamburg@work as well as a newsletter subscription and event update to keep you up to date.</p> <p>See above</p>	<p><b>AI. HAMBURG</b> offers all interested parties workshops and trainings for a fee, which are included in the membership fee of Hamburg@work are <u>not</u> included.</p> <p><b>AI Club Hamburg by Hamburg@work</b> organizes an additional program of events and thus complements the range of workshops and trainings offered by AI.Hamburg</p>

Definitions   <b>Hamburg@work</b>	Explanation	
<b>Memberships for natural persons</b>	<ul style="list-style-type: none"> <li>▪ Sole proprietors (non-merchants / small traders</li> <li>▪ Sole traders</li> <li>▪ Self-employed / self-employed professions</li> <li>▪ Freelancer</li> <li>▪ Individuals</li> <li>▪ students, trainees</li> </ul>	
<b>Memberships for legal entities</b>	<ul style="list-style-type: none"> <li>▪ Registered clubs</li> <li>▪ Foundations</li> <li>▪ Public limited companies</li> <li>▪ limited companies</li> <li>▪ European Companies</li> <li>▪ corporations, public law institutions</li> <li>▪ Partnerships</li> <li>▪ all legal entities of similar corporate forms</li> </ul>	
<b>CXO Events / CXO Status</b> Events for managers with CXO status	At Hamburg@work, CXO status is granted to persons authorized to <b>manage</b> and <b>represent</b> companies with registration at the court of registration, the first management level of a <b>C-level</b> company, <b>chair holders, members of senates and governments, consular and diplomatic representatives</b> and selected <b>persons with comparable areas of responsibility</b> .	Members with CXO status receive a CXO GoldCard as membership card